

### **Small to medium sized enterprises (SMEs)**

A small enterprise is defined as an enterprise which employs less than 50 persons and which has either an annual turnover not exceeding 10 million Euro or an annual balance sheet total not exceeding 10 million Euro.

A medium sized enterprise is defined as an enterprise which employs less than 250 persons and which has either an annual turnover not exceeding 50 million Euro or an annual balance sheet total not exceeding 43 million Euro.

For both small and medium sized enterprises, not more than 25% of the capital or voting rights is owned by an enterprise which is not itself an SME.

### **Large Enterprises**

A large enterprise is defined as an enterprise which either employs more than 250 persons or which has either an annual turnover exceeding 50 million Euro or an annual balance sheet total exceeding 43 million Euro. Grant aid will only be provided to these organisations in Assisted Areas, as defined by the Regional Aid Map. The Eligible wards and corresponding intervention rates have been extracted from the "Regional Aid Map for the East Midlands 2007-2013" and are also available in the document library.

### **Community and Voluntary Organisations**

Community and Voluntary organisations are defined as those which meet the following criteria:

- Non-profit making and non-profit distributing;
- Working exclusively in the voluntary or community sectors;
- Small and run largely by unpaid volunteers. "Small" in this context refers to organisations which are largely run by unpaid volunteers, have less than 10 paid employees, a very limited budget and provide services exclusively to the local community;
- Scale of activities does not extend beyond the geographical boundaries of the East Midlands; and
- Not involved in any economic activity which may be the subject of trade between Member States.

All other organisations will be considered for support under the criteria relating to small and medium sized enterprises.

### **Social Enterprise**

Social Enterprises are defined as those which meet the following criteria.

- Enterprise orientation: They are directly involved in producing goods or providing services to a market. They seek to be viable trading organisations, with an operating surplus;
- Social Aims: They have explicit social aims such as job creation, training or the provision of local services. They have ethical values including a commitment to local capacity building, and they are accountable to their members and the wider community for their social environmental and economic impact
- Social ownership: They are autonomous organisations with governance and ownership structures based on participation by stakeholder groups (users or clients, local community groups etc.) or by trustees. Profits are distributed as profit sharing to stakeholders or used for the benefit of the community.

### **Public Sector Organisations**

For the purpose of this definition, this includes public bodies and any other company that is wholly or majority owned by a public body.

A university or college applying for funding under this IAGF to assist it in undertaking its main activities – education and research – would be considered public sector, however were it to apply to undertake activity which could be considered commercial in nature, such as developing business incubator units, it would need to be able to prove that the totality of the grant funding that it has received to provide these products or services has been passed on to the final recipient, and that there is no advantage gained to the intermediary.